



**TOP 20  
LITERARY AGENTS  
FOR  
PICTURE BOOKS  
MIDDLE GRADE  
YOUNG ADULT**

**3 LISTS  
549 SALES  
CONTACT INFO  
DARCYPATTISON.COM**

# TOP CHILDREN'S LITERARY AGENTS 2016-2017: PICTURE BOOKS, MIDDLE GRADE AND YA BY DARCY PATTISON

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Each year or so, I do a post about the top literary agents and compare how many titles were sold. I use the **Publishers Marketplace database (PublishersMarketplace.com)** to discover which agents are selling the best. However, their information comes with an important caveat: all information is self-reported. Many agents only report their top sales. That means some agents may be under-valued and some over-valued in this report. This should only be the first step in investigating the agents.

## UPWARD TREND IN SALES: 258% INCREASE IN PICTURE BOOK SALES REPORTED

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The total number of reported sales of picture books has grown to an all-time high. As mentioned, we have no way to know if this is truly an increase in the number of sales, or simply more sales reported on Publisher's Marketplace. Still, it's encouraging to see that the numbers have increased by 258%.

2010 – 119 sales  
2013 – 171 sales  
2015 – 234 sales  
2016 – 308 sales

## MIDDLE GRADE SALES – UP AND DOWN

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Middle grade sales, however, have been up and down. The current rate is up 43% over 2012, but down 8% from last year.

2012 – 83 sales  
2015 – 129  
2016 – 119

## YA SALES – UP AND DOWN

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YA sales are also up and down. The current sales are up 59% from 2013, but down 14% from last year.

2013 – 72 sales  
2015 – 142 sales  
2016 – 122 sales

NOTE: The information here was collected from PublishersMarketplace.com in October, 2016. It should just be the starting point for researching the right agent for your work.

## TOP PICTURE BOOK AGENTS

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1. **KIRSTEN HALL** (Catbird Productions)  
33 deals in this category in the last 12 months | 19 in the last 6 months | 102 overall  
| 2 six-figure+ deals. Most recent deal in this category: September 28, 2016
2. **STEVEN MALK** (Writers House)  
29 deals in this category in the last 12 months | 7 in the last 6 months | 101 overall |  
7 six-figure+ deals. Most recent deal in this category: October 5, 2016
3. **ANNE MOORE ARMSTRONG** (The Bright Group)  
25 deals in this category in the last 12 months | 19 in the last 6 months | 32 overall  
Most recent deal in this category: September 28, 2016
4. **KAREN GRENCIK** (Red Fox Literary)  
21 deals in this category in the last 12 months | 13 in the last 6 months | 70 overall  
Most recent deal in this category: September 16, 2016
5. **LORI NOWICKI** (Painted Words)  
20 deals in this category in the last 12 months | 9 in the last 6 months | 62 overall  
Most recent deal in this category: October 7, 2016
6. **ROSEMARY STIMOLA** (Stimola Literary Studio)  
17 deals in this category in the last 12 months | 7 in the last 6 months | 98 overall  
Most recent deal in this category: October 6, 2016
7. **ABIGAIL SAMOUN** (Red Fox Literary)  
17 deals in this category in the last 12 months | 7 in the last 6 months | 52 overall  
Most recent deal in this category: August 29, 2016
8. **EMILY VAN BEEK** (Folio Literary Management)  
14 deals in this category in the last 12 months | 6 in the last 6 months | 83 overall |  
7 six-figure+ deals. Most recent deal in this category: September 30, 2016
9. **AMMI-JOAN PAQUETTE** (Erin Murphy Literary Agency)  
14 deals in this category in the last 12 months | 5 in the last 6 months | 66 overall  
Most recent deal in this category: August 3, 2016
10. **REBECCA SHERMAN** (Writers House)  
14 deals in this category in the last 12 months | 6 in the last 6 months | 55 overall |  
4 six-figure+ deals. Most recent deal in this category: September 30, 2016
11. **JENNIFER ROFE** (Andrea Brown Literary Agency)  
14 deals in this category in the last 12 months | 3 in the last 6 months | 54 overall |  
2 six-figure+ deals. Most recent deal in this category: October 2, 2016

12. **ERIN MURPHY** (Erin Murphy Literary Agency)  
12 deals in this category in the last 12 months | 7 in the last 6 months | 116 overall  
Most recent deal in this category: August 12, 2016
13. **STEFANIE VON BORSTEL** (Full Circle Literary)  
12 deals in this category in the last 12 months | 4 in the last 6 months | 66 overall |  
1 six-figure+ deal. Most recent deal in this category: September 22, 2016
14. **LORI KILKELLY** (Rodeen Literary Management)  
12 deals in this category in the last 12 months | 6 in the last 6 months | 32 overall |  
1 six-figure+ deal. Most recent deal in this category: August 20, 2016
15. **HOLLY MCGHEE** (Pippin Properties)  
11 deals in this category in the last 12 months | 8 in the last 6 months | 111 overall |  
23 six-figure+ deals. Most recent deal in this category: September 12, 2016 016.
16. **CHRISTA HESCHKE** (McIntosh & Otis)  
11 deals in this category in the last 12 months | 7 in the last 6 months | 20 overall  
Most recent deal in this category: September 13, 2016
17. **ALLI BRYDON** (The Bright Group)  
11 deals in this category in the last 12 months | 10 in the last 6 months | 11 overall  
Most recent deal in this category: October 5, 2016
18. **KELLY SONNACK** (Andrea Brown Literary Agency)  
10 deals in this category in the last 12 months | 5 in the last 6 months | 84 overall  
Most recent deal in this category: September 16, 2016
19. **TERESA KIETLINSKI** (Bookmark Literary)  
10 deals in this category in the last 12 months | 10 in the last 6 months | 59 overall  
Most recent deal in this category: October 6, 2016
20. **CARYN WISEMAN** (Andrea Brown Literary Agency)  
10 deals in this category in the last 12 months | 5 in the last 6 months | 52 overall  
Most recent deal in this category: October 2, 2016

## TOP MIDDLE GRADE AGENTS

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1. **DANIEL LAZAR** (Writers House)  
12 deals in this category in the last 12 months | 5 in the last 6 months | 62 overall | 16 six-figure+ deals. Most recent deal in this category: September 12, 2016
2. **AMMI-JOAN PAQUETTE** (Erin Murphy Literary Agency)  
12 deals in this category in the last 12 months | 7 in the last 6 months | 56 overall | 7 six-figure+ deals. Most recent deal in this category: September 30, 2016
3. **SARAH DAVIES** (Greenhouse Literary Agency)  
9 deals in this category in the last 12 months | 5 in the last 6 months | 51 overall | 10 six-figure+ deals. Most recent deal in this category: September 30, 2016
4. **JENNIFER LAUGHRAN** (Andrea Brown Literary Agency)  
7 deals in this category in the last 12 months | 4 in the last 6 months | 62 overall  
Most recent deal in this category: September 14, 2016
5. **CARYN WISEMAN** (Andrea Brown Literary Agency)  
7 deals in this category in the last 12 months | 2 in the last 6 months | 52 overall | 2 six-figure+ deals. Most recent deal in this category: September 14, 2016
6. **KELLY SONNACK** (Andrea Brown Literary Agency)  
7 deals in this category in the last 12 months | 2 in the last 6 months | 27 overall  
Most recent deal in this category: May 24, 2016
7. **BARRY GOLDBLATT** (Barry Goldblatt Literary)  
6 deals in this category in the last 12 months | 2 in the last 6 months | 43 overall | 10 six-figure+ deals. Most recent deal in this category: September 15, 2016
8. **EMILY SYLVAN KIM** (Prospect Agency)  
6 deals in this category in the last 12 months | 5 in the last 6 months | 8 overall  
Most recent deal in this category: August 11, 2016
9. **SARA CROWE** (Pippin Properties)  
5 deals in this category in the last 12 months | 2 in the last 6 months | 54 overall | 5 six-figure+ deals. Most recent deal in this category: August 3, 2016
10. **STEVEN MALK** (Writers House)  
5 deals in this category in the last 12 months | 39 overall | 6 six-figure+ deals  
Most recent deal in this category: March 10, 2016
11. **GINGER KNOWLTON** (Curtis Brown)  
5 deals in this category in the last 12 months | 1 in the last 6 months | 34 overall  
Most recent deal in this category: April 30, 2016

12. **ALLISON HELLEGERS** (Rights People | UNITED KINGDOM)  
5 deals in this category in the last 12 months | 5 in the last 6 months | 11 overall  
Most recent deal in this category: September 6, 2016
13. **CLELIA GORE** (Martin Literary Management)  
5 deals in this category in the last 12 months | 4 in the last 6 months | 8 overall  
Most recent deal in this category: August 16, 2016
14. **ERIN MURPHY** (Erin Murphy Literary Agency)  
4 deals in this category in the last 12 months | 2 in the last 6 months | 72 overall | 3  
six-figure+ deals. Most recent deal in this category: September 9, 2016
15. **TINA WEXLER** (ICM)  
4 deals in this category in the last 12 months | 54 overall  
Most recent deal in this category: March 18, 2016
16. **STEPHEN BARBARA** (Inkwell Management)  
4 deals in this category in the last 12 months | 1 in the last 6 months | 35 overall |  
11 six-figure+ deals. Most recent deal in this category: September 9, 2016
17. **MICHAEL BOURRET** (Dystel & Goderich Literary  
Management) 4 deals in this category in the last 12 months | 20 overall | 1 six-figure+  
deal. Most recent deal in this category: March 11, 2016
18. **ABIGAIL SAMOUN** (Red Fox Literary)  
4 deals in this category in the last 12 months | 3 in the last 6 months | 16 overall | 1  
six-figure+ deal. Most recent deal in this category: August 24, 2016
19. **BRIANNE JOHNSON** (Writers House)  
4 deals in this category in the last 12 months | 16 overall | 5 six-figure+ deals  
Most recent deal in this category: March 29, 2016
20. **GEMMA COOPER** (The Bent Agency)  
4 deals in this category in the last 12 months | 1 in the last 6 months | 9 overall | 1  
six-figure+ deal. Most recent deal in this category: August 18, 2016

## TOP YA AGENTS

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- SARA CROWE** (Pippin Properties)  
14 deals in this category in the last 12 months | 1 in the last 6 months | 112 overall | 15 six-figure+ deals. Most recent deal in this category: July 19, 2016
- JIM MCCARTHY** (Dystel & Goderich Literary Management)  
13 deals in this category in the last 12 months | 4 in the last 6 months | 66 overall | 2 six-figure+ deals. Most recent deal in this category: May 25, 2016
- JESSICA REGEL** (Foundry Literary + Media)  
8 deals in this category in the last 12 months | 5 in the last 6 months | 38 overall | 1 six-figure+ deal. Most recent deal in this category: September 21, 2016
- BARRY GOLDBLATT** (Barry Goldblatt Literary)  
7 deals in this category in the last 12 months | 4 in the last 6 months | 43 overall | 6 six-figure+ deals. Most recent deal in this category: October 6, 2016
- MANDY HUBBARD** (Emerald City Literary Agency)  
7 deals in this category in the last 12 months | 1 in the last 6 months | 27 overall | 6 six-figure+ deals. Most recent deal in this category: May 4, 2016
- JOHN CUSICK** (Folio Literary Management)  
7 deals in this category in the last 12 months | 5 in the last 6 months | 24 overall | 5 six-figure+ deals. Most recent deal in this category: October 7, 2016
- SUZIE TOWNSEND** (New Leaf Literary & Media)  
6 deals in this category in the last 12 months | 2 in the last 6 months | 33 overall | 10 six-figure+ deals. Most recent deal in this category: July 8, 2016
- KERRY SPARKS** (Levine Greenberg Rostan)  
6 deals in this category in the last 12 months | 6 in the last 6 months | 23 overall  
Most recent deal in this category: July 28, 2016
- SARAH DAVIES** (Greenhouse Literary Agency)  
5 deals in this category in the last 12 months | 2 in the last 6 months | 61 overall | 19 six-figure+ deals. Most recent deal in this category: July 14, 2016
- STEPHEN BARBARA** (Inkwell Management)  
5 deals in this category in the last 12 months | 2 in the last 6 months | 54 overall | 19 six-figure+ deals. Most recent deal in this category: September 28, 2016
- TINA WEXLER** (ICM)  
5 deals in this category in the last 12 months | 3 in the last 6 months | 45 overall  
Most recent deal in this category: June 24, 2016

12. **HOLLY ROOT** (Waxman Leavell Literary Agency)  
5 deals in this category in the last 12 months | 3 in the last 6 months | 34 overall | 1 six-figure+ deal. Most recent deal in this category: September 21, 2016
13. **KATE MCKEAN** (Howard Morhaim Literary Agency)  
5 deals in this category in the last 12 months | 3 in the last 6 months | 25 overall | 2 six-figure+ deals. Most recent deal in this category: July 29, 2016
14. **BARBARA POELLE** (Irene Goodman Agency)  
5 deals in this category in the last 12 months | 1 in the last 6 months | 16 overall | 2 six-figure+ deals. Most recent deal in this category: May 18, 2016
15. **KRISTIN NELSON** (Nelson Literary Agency)  
4 deals in this category in the last 12 months | 40 overall | 16 six-figure+ deals  
Most recent deal in this category: March 24, 2016
16. **AMMI-JOAN PAQUETTE** (Erin Murphy Literary Agency)  
4 deals in this category in the last 12 months | 2 in the last 6 months | 39 overall | 2 six-figure+ deals. Most recent deal in this category: August 25, 2016
17. **CATHERINE DRAYTON** (Inkwell Management)  
4 deals in this category in the last 12 months | 1 in the last 6 months | 34 overall | 4 six-figure+ deals. Most recent deal in this category: September 23, 2016
18. **LAURA BRADFORD** (Bradford Literary Agency)  
4 deals in this category in the last 12 months | 2 in the last 6 months | 27 overall | 1 six-figure+ deal. Most recent deal in this category: June 30, 2016
19. **JOANNA VOLPE** (New Leaf Literary & Media)  
4 deals in this category in the last 12 months | 4 in the last 6 months | 22 overall | 7 six-figure+ deals. Most recent deal in this category: September 30, 2016
20. **VICTORIA MARINI** (Irene Goodman Agency)  
4 deals in this category in the last 12 months | 2 in the last 6 months | 22 overall | 2 six-figure+ deals. Most recent deal in this category: September 23, 2016